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THE CANADIAN AMBASSADOR, FULFORD, IS LEAVING AT ARGENTINE REQUEST:
KOCIANCICH'S EXPLANATION IS THAT THE CANADIAN GOVERNMENT HAVE BEEN
SLOW IN GRANTING AGREEMENT FOR THE NEW ARGENTINE AMBASSADOR DESIGNATE (A MILITARY OFFICER) AND THAT FULFORD MADE RASH PRO-BRITISH

ING TO IMPROVE THEIR RELATIONS WITH THE USSR. HE NOTES ALSO THAT

GALTIERI ON 30 MAY AS FURTHER EVIDENCE THAT THE JUNTA ARE SEEK-

2. KOCIANCICH INTERPRETS THE CALL BY THE SOVIET AMBASSADOR ON

STATEMENTS ON RETURN FROM CONSULTATIONS ON OTTAWA.

2. ON THE ARGENTINE ECONOMY, KOCIANCICH ESTIMATES THAT THE CANCEL-

LATION OF AIR AGREEMENTS WITH AIR FRANCE, KLM, LUFTHANSA, AND National Archives UK rm
BRITISH CALEDONIAN WILL AFFECT 20 PER CENT OF ARGENTINA'S SERVICES, ADDING THAT SOME OF THIS TRAFFIC SHOULD GO TO ALITALIA AND IBE.

THE SEARCH FOR OTHER EXPORT MARKETS DO COMPENSATE THOSE LOST IN EUROPE IS PROVING DIFFICULT. AN ATTEMPT IS UNDER WAY TO INCREASE THE VOLUME OF TRADE WITH THE ANDEAN PACT (IN 1980 ARGENTINE'S EXPORTS THEN WERE DOLLARS 370 MILLION AND IMPORTS DOLLARS 505 MILLION) BUT KOCTANCICH SEES LITTLE SCOPE FOR INCREASE. IMPORT TARIFFS ON LATIN AMERICAN GOODS HAVE BEEN REDUCED BY 20 PER CENT.

FOR ALL IMPORTS EXCEPT THOSE FROM LATIN AMERICA A NEW REGULATION INSISTS ON CREDIT OF AT LEAST 180 DAYS.

- A) THE WIDE SUPPORT FOR GALTIERI ON THIS ISSUE, EVEN FROM HIS
- POLITICAL OPPONENTS, SHOWS HOW THE WHOLE OF ARGENTINA AND INDEED LATIN AMERICA ACCEPT ARGENTINE'S CLAIM TO SOVEREIGNTY OVER THE FALKLANDS.
- B) WHATEVER GOVERNMENT EMERGES IN ARGENTINA AFTER THE DEFEAT, IT CANNOT RENOUNCE THE CLAIM TO SOVEREIGNTY.
- C) IT WOULD THEREFORE BE A GRAVE MISTAKE FOR BRITAIN TO RULE OUT THE POSSIBLITY OF NEGOTIATIONS IN THE LONGER TERM. THE PRACTICAL DIFFICULTIES OF MAINTAINING A BRITISH GARRISON ON THE FALKLANDS ARE ENORMOUS, AND THE IDEA OF A SECURITY PACT INVOLVING OTHER STATES OF THE REGION IS UNREALISTIC.
- D) ITALY AND THE WEST SHOULD THEREFORE MAKE CLEAR THAT SUPPORT FOR BRITAIN DOES NOT IMPROV DENIAL OF THE NEED FOR RENEWED NEGOTIATIONS ONCE THE ARGENTINE TROOPS HAVE WITHDRAWN.
- E) A DISTINCTION MUST BE DRAWN BETWEEN THE PRESENT REGIME AND THE ARGENTINE PEOPLE. A BRITISH STATEMENT OF WILLINGNESS TO NEGOTIATE WITH A MORE DEMOCRATIC ARGENTINE REGIME MIGHT EVEN ASSIST A RETURN TO DEMOCRATIC RULE AFTER GALTIERI'S FALL (BARBARANI WAS VERY SCEPTICAL ABOUT THIS LAST POINT).
- 4. WE DREW ON RECENT MINISTERIAL STATEMENTS TO EXPLAIN TO BARBARANI BRITAIN'S ATTITUDE TO NEGOTIATIONS, STRESSING THAT FULL ARGENTINE WITHDRAWAL REMAINED A PRECONDITION.

  FCO PLEASE PASS SAVING ADDRESSEES.

ARCULUS